

Healthy Organizations

- Financial Sustainability
 - Value Proposition

MONTGOMERY REAL-TIME NEWS

Former executive director of Alabama career education organization pleads guilty to \$2.9M embezzlement

Published: May. 12, 2023, 5:02 p.m.



Advertisement

By [Howard Koplowitz](#) | hkoplowitz@al.com

The former executive director of a Montgomery-based career and technical education organization pleaded guilty Thursday to embezzling funds and failing to send employees' payroll taxes to the IRS, causing a loss of nearly \$3 million, prosecutors announced Friday.

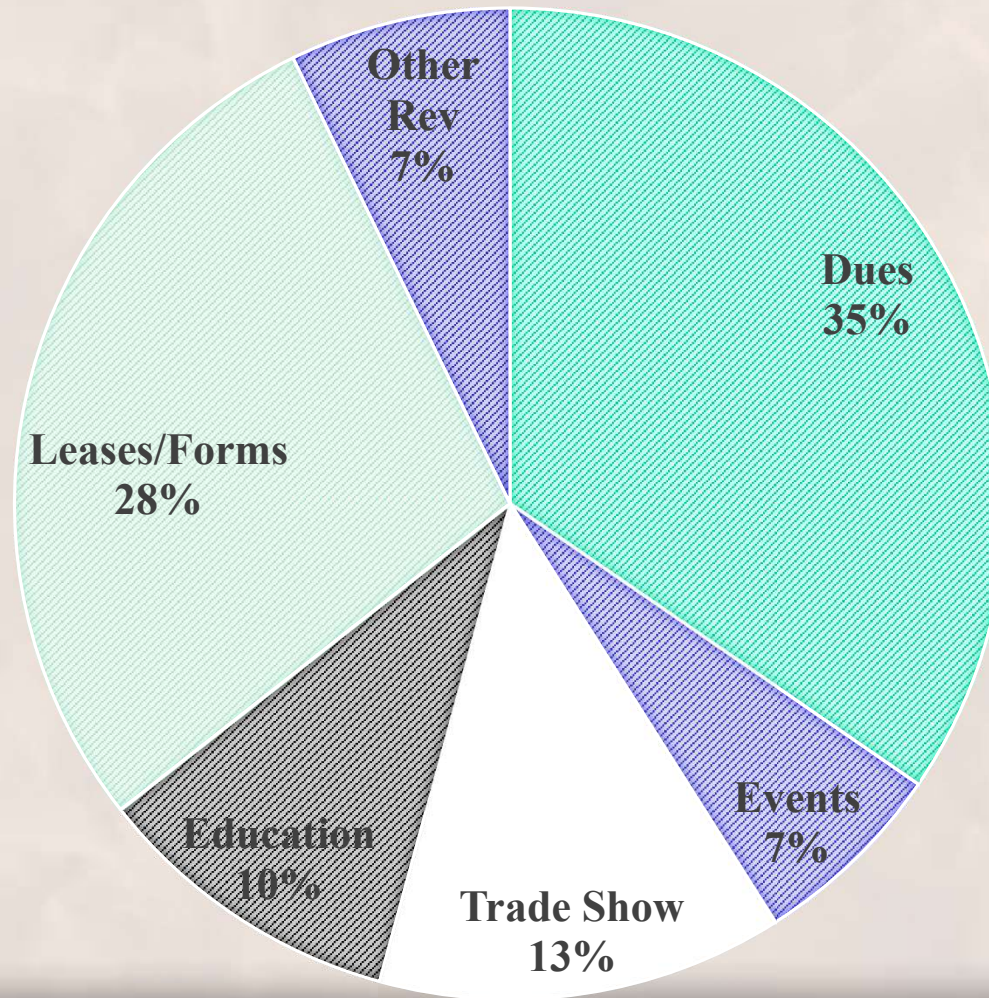
Under a plea agreement with federal prosecutors in Montgomery, Doris Gilmore, the 61-year-old former executive director of the Association for Career and Technical Education, or ALACTE, admitted to embezzling ALACTE funds in 2020 and failing to send payroll taxes withheld during the first quarter of 2022.

USTA
NORTH CAROLINA

CH CAE
bertCHarris, CAE

Diversity of Income Streams

Assets 1-24
\$9,438,852



Be innovative and entrepreneurial to generate new revenue streams.

Financial Protections

- Annual Budget
- Receipt – Check Signing
- Savings (ratio)
- Financial Reports
- Audits
- IRS Form 990

RATIOS

Ratios are a way to compare important data. Directors should be aware and monitor the ratio of budget to savings, as well as ratio of dues to non-dues

REVENUE SOURCES

Member Dues

Non-Dues

50/50

- Advertising
- Sponsorship
- Endorsements / Royalties
- Trade Show / Expo
- Interest
- Product Sales
- Education, Meetings

11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?

11a

b Describe in Schedule O the process, if any, used by the organization to review this Form 990

ertCHarris, CAE

Golden Handcuff Benefit



- **Business Intelligence Reports?**
- **Workforce Initiatives**
- **Economic Forecast**
- **Capitol Hill Fly-in**
- **W/C or Insurance?**
- **Business Forms?**
- **Signature Event?**



[Find a Physician](#) | [News of the Day](#) | [Get Involved](#)

Login

[Physician Advocacy](#)
[Practice Help](#)
[CME](#)
[Membership](#)
[Public Health](#)
[Events](#)
[About TMA](#)

[Home](#)

ROI Calculator

[f](#)
[t](#)
[in](#)
[e](#)
[g+](#)
[p](#)

TMA Membership. A Healthy Return on Your Dues Investment!

TMA and your county society know just how difficult it is to practice medicine in the chaos of today's healthcare environment. That's why we offer valuable legal and legislative advocacy, as well as practical help and information. Just how valuable is your investment? Check it out for yourself! Or, [explore all your member benefits](#), and [renew](#) today!

Practice Help		Your return:	\$2,290
?	How many hours of TMA Practice Consulting services have you used?	3	\$225
?	How often have you submitted Hassle Factor Logs to TMA's Payment Advocacy department?	1	\$945
?	How often have you contacted TMA's Coding and Billing Hotline ?	2	\$60
?	How often have you utilized TMA's 30-Minute Billing Cure?		\$0
?	How often have you requested a literature search from TMA's medical librarian ?	2	\$60
?	How often have you requested articles from the TMA Knowledge Center?		\$0



Dues Value Calculator

fngla.org/membership/roi

ROI Value Calculator

ROI – return on (dues) investment

ROR – return on relationships



Total Savings with FNGLA Membership

Calculated Annual FNGLA Member Savings: \$ 600.00

Join Now!

ROR Benefits, *Return On Relationship*
(non-tangible benefits)

Members also save money utilizing the cost-saving partnerships:

Access to FNGLA Chapter Meetings & peer relationships
 Business Connections:
 Research, IFAS, FDACS, FDOT, Water Management District, DEP
 Connections
 Expansion of professional opportunities and development
 Notification of Industry Event Happenings

FNGLA's R-O-I Calculator

Annual FNGLA benefits	Value
Ben's Bullets: Weekly Industry Updates	\$100
Electronic Communications: Greenline, Legislative Updates, Industry News	\$250
Industry Alerts	\$150
Access to FNGLA PROS (Policy, Regulation, Operation Standards)	\$100
Immediate Annual FNGLA Benefits Value	\$ 600.00

Additional FNGLA Member Discounts	Number	Savings	Value
The Landscape Show Booth Discount Number of 10X10 booths	0	\$370	
TPIE Show Booth Discount Number of 10X10 booths	0	\$370	
Show Directory Advertising Discount Per Placement	0	\$250	
Florida Flower Trials Discount Per Person	0	\$25	
Education on the Go Discount Per Person	0	\$50	
FNGLA Certifications Testing Fees Discount From \$65-\$200 Per Student	0	\$65	
FNGLA Certifications Manuals Discount From \$15-\$30 Per Manual	0	\$15	
Landscape Awards Entry Discount Discount Per Entry	0	\$55	
PlantANT Listings Discount	0	\$450	
PlantFinder Participation Discount	0	\$870	
Employment Law Hotline Savings per Hour	0	\$180	
Access to Regulatory Compliance Expert Savings per Hour	0	\$135	
Group Life Insurance Savings Average \$120 Per Person Annually	0	\$120	
Isuzu New Truck Purchase Discount Average over \$800 savings per vehicle	0	\$800	
Credit Card Processing Average Calculated Savings of \$3,100	0	\$3,100	
Fresh from Florida's FAPC Program Enrollment Up to \$1,500	0	\$1,500	
Printing, Graphics and Marketing from Creative. Savings from \$500	0	\$500	
Payroll Processing Discount			